

Foxwood Hills Property Owners Association

Statement of Revenues and Expenses 9/1/2019 - 9/30/2019

	Current Period			Year To Date			Annual Budget
	Actual	Budget	Variance	Actual	Budget	Variance	
Operating Income							
Revenue - Assessments							
4000 - Assessment Income	-	-	-	1,447,479.10	941,797.00	505,682.10	941,797.00
4200 - Administrative Collection Fees	-	-	-	180.00	-	180.00	-
4304 - Mt. Bay Dues	-	-	-	22,176.00	14,508.00	7,668.00	14,508.00
4305 - Violation Fees	-	-	-	171,375.00	112,125.00	59,250.00	112,125.00
4307 - Partial Lot POA-Current Year	-	-	-	81,238.00	52,105.00	29,133.00	52,105.00
4315 - Leased Lot Revenue	-	120.83	(120.83)	-	724.98	(724.98)	1,450.00
4319 - Games/Vending Income	-	25.00	(25.00)	170.00	150.00	20.00	300.00
4324 - Land Sale Proceeds	-	625.00	(625.00)	-	3,750.00	(3,750.00)	7,500.00
Total Revenue - Assessments	-	770.83	(770.83)	1,722,618.10	1,125,159.98	597,458.12	1,129,785.00
Revenue - Restaurant							
4360 - Restaurant - Alcohol Sales	6,570.16	2,538.17	4,031.99	31,425.54	15,229.02	16,196.52	30,458.00
4365 - Restaurant - Food Sales	6,795.52	5,107.25	1,688.27	32,123.29	30,643.50	1,479.79	61,287.00
4367 - Restaurant - Pizza Sales	781.88	286.58	495.30	8,353.98	1,719.48	6,634.50	3,439.00
4368 - Less Restaurant Discount	(209.13)	-	(209.13)	(1,049.21)	-	(1,049.21)	-
Total Revenue - Restaurant	13,938.43	7,932.00	6,006.43	70,853.60	47,592.00	23,261.60	95,184.00
Revenue - Fees							
4500 - Past Due - Late Fees	-	256.92	(256.92)	-	1,541.52	(1,541.52)	3,083.00
Total Revenue - Fees	-	256.92	(256.92)	-	1,541.52	(1,541.52)	3,083.00
Revenue - Reimbursements							
4700 - Interest Income	44.95	44.17	.78	190.00	265.02	(75.02)	530.00
Total Revenue - Reimbursements	44.95	44.17	.78	190.00	265.02	(75.02)	530.00
Revenue - Other							
4850 - Insurance Proceeds	-	-	-	2,400.00	-	2,400.00	-
4865 - Miscellaneous Income	594.79	675.50	(80.71)	1,356.87	4,053.00	(2,696.13)	8,106.00
Total Revenue - Other	594.79	675.50	(80.71)	3,756.87	4,053.00	(296.13)	8,106.00
Reserve Income							
9071 - Contributions - CapX	392.10	-	392.10	32,914.49	-	32,914.49	-
9072 - Contributions - Roads	718.85	-	718.85	60,343.26	-	60,343.26	-
9073 - Contributions - Pool	196.05	-	196.05	16,457.26	-	16,457.26	-
Total Reserve Income	1,307.00	-	1,307.00	109,715.01	-	109,715.01	-
Total Income	15,885.17	9,679.42	6,205.75	1,907,133.58	1,178,611.52	728,522.06	1,236,688.00

Operating Expense

Restaurant

5304 - Marketing Expense	-	57.33	57.33	-	343.98	343.98	688.00
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	Actual	Budget	Variance	Actual	Budget	Variance	
Operating Expense							
5355 - Contract Labor	-	5.42	5.42	-	32.52	32.52	65.00
5358 - Payroll-Restaurant	6,712.30	6,830.17	117.87	41,528.09	40,981.02	(547.07)	81,962.00
5359 - Uniforms	-	22.17	22.17	798.53	133.02	(665.51)	266.00
5360 - COGS - Alcohol	325.15	1,295.50	970.35	3,998.55	7,773.00	3,774.45	15,546.00
5361 - COGS - Snack Bar	-	5.50	5.50	-	33.00	33.00	66.00
5362 - COGS - Food	3.95	3,031.92	3,027.97	11,684.26	18,191.52	6,507.26	36,383.00
5363 - COGS - Pizza	769.85	244.92	(524.93)	6,052.43	1,469.52	(4,582.91)	2,939.00
5364 - COGS - Waste	-	226.75	226.75	87.00	1,360.50	1,273.50	2,721.00
5365 - Bank service charges	-	-	-	140.00	-	(140.00)	-
5366 - Credit Card Fees	589.78	269.92	(319.86)	3,414.46	1,619.52	(1,794.94)	3,239.00
5367 - Over/Short	322.64	-	(322.64)	706.38	-	(706.38)	-
5369 - Fuel Charge	-	16.42	16.42	61.71	98.52	36.81	197.00
5370 - Gas - Restaurant	827.84	169.83	(658.01)	3,400.79	1,018.98	(2,381.81)	2,038.00
5376 - Office Supplies	68.89	2.92	(65.97)	68.89	17.52	(51.37)	35.00
5378 - Supplies	-	129.58	129.58	1,437.57	777.48	(660.09)	1,555.00
5380 - Paper Products	-	205.25	205.25	1,455.16	1,231.50	(223.66)	2,463.00
5382 - Equipment	-	82.00	82.00	585.11	492.00	(93.11)	984.00
5384 - License Fees	-	5.08	5.08	60.00	30.48	(29.52)	61.00
5386 - TV/Entertainment - Restaurant	846.79	111.42	(735.37)	2,165.06	668.52	(1,496.54)	1,337.00
5388 - Point of Sale System	-	119.50	119.50	944.00	717.00	(227.00)	1,434.00
5392 - Linen - Restaurant	-	88.00	88.00	1,356.82	528.00	(828.82)	1,056.00
5394 - General Maintenance	-	401.08	401.08	12.70	2,406.48	2,393.78	4,813.00
5395 - Events Refund	-	-	-	50.00	-	(50.00)	-
Total Restaurant	10,467.19	13,320.68	2,853.49	80,007.51	79,924.08	(83.43)	159,848.00
General and Administrative							
5400 - Unclassified Expenses	4,358.34	-	(4,358.34)	27,638.91	-	(27,638.91)	-
5405 - Bad Debt Expense	-	-	-	597.00	-	(597.00)	-
5410 - Management Software Fees	-	-	-	1,760.00	-	(1,760.00)	-
5421 - Education, Seminars	-	104.75	104.75	1,510.00	628.50	(881.50)	1,257.00
5422 - Employee Benefits - Health - G&A	-	344.67	344.67	(1,060.52)	2,068.02	3,128.54	4,136.00
5423 - Payroll - G & A	4,620.62	8,530.08	3,909.46	41,281.16	51,180.48	9,899.32	102,361.00
5424 - Employer 401K Contribution	-	252.50	252.50	-	1,515.00	1,515.00	3,030.00
5425 - Employee Drug/Background	-	17.67	17.67	286.00	106.02	(179.98)	212.00
5426 - Payroll Processing	493.60	416.67	(76.93)	3,035.02	2,500.02	(535.00)	5,000.00
5427 - Advertising Expense	-	416.67	416.67	1,443.04	2,500.02	1,056.98	5,000.00
5428 - Interest Expense	436.87	16.75	(420.12)	2,974.38	100.50	(2,873.88)	201.00
5429 - Bank Service Charge	-	12.67	12.67	594.86	76.02	(518.84)	152.00
5431 - Credit Card Fees - G&A	-	6.25	6.25	8.20	37.50	29.30	75.00

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	Actual	Budget	Variance	Actual	Budget	Variance	
Operating Expense							
5433 - Member Meeting	-	241.67	241.67	233.59	1,450.02	1,216.43	2,900.00
5434 - Social Activities	-	-	-	750.00	-	(750.00)	-
5435 - Social Events	-	-	-	1,782.76	-	(1,782.76)	-
5439 - Postage & Deliver - G & A	28.15	333.33	305.18	3,972.85	1,999.98	(1,972.87)	4,000.00
5440 - Membership Dues	-	52.67	52.67	-	316.02	316.02	632.00
5442 - Meals	-	17.25	17.25	-	103.50	103.50	207.00
5443 - Professional/Legal	1,029.30	416.67	(612.63)	20,422.43	2,500.02	(17,922.41)	5,000.00
5444 - Professional / Legal	21,726.13	12,500.00	(9,226.13)	117,179.30	75,000.00	(42,179.30)	150,000.00
5445 - Office Supplies - G & A	22.25	337.67	315.42	986.48	2,026.02	1,039.54	4,052.00
5447 - Cleaning Supplies	-	240.25	240.25	1,390.35	1,441.50	51.15	2,883.00
5448 - Membership Cards	-	250.00	250.00	3,738.60	1,500.00	(2,238.60)	3,000.00
5449 - Garbage Pickup	159.83	150.00	(9.83)	1,136.96	900.00	(236.96)	1,800.00
5452 - Equipment Maintenance	-	125.00	125.00	300.00	750.00	450.00	1,500.00
5453 - Copier Services - G & A	59.51	125.83	66.32	3,156.93	754.98	(2,401.95)	1,510.00
5454 - Foreclosures	-	1,250.00	1,250.00	-	7,500.00	7,500.00	15,000.00
5455 - Newsletter/Communication	-	55.67	55.67	-	334.02	334.02	668.00
5456 - Communications - G & A	1,134.92	416.67	(718.25)	4,295.08	2,500.02	(1,795.06)	5,000.00
5457 - Building Exterior	170.26	167.00	(3.26)	1,376.39	1,002.00	(374.39)	2,000.00
5458 - Security System	-	202.00	202.00	2,420.00	1,212.00	(1,208.00)	2,420.00
5459 - Building Interior	3.08	179.17	176.09	930.01	1,075.02	145.01	2,150.00
5460 - Landscaping	-	29.00	29.00	498.15	174.00	(324.15)	348.00
5462 - Pest Control	-	55.00	55.00	138.29	330.00	191.71	660.00
5463 - Real & Personal Property Tax	-	250.00	250.00	3,053.85	1,500.00	(1,553.85)	3,000.00
5465 - County Fees - G & A	-	51.83	51.83	350.46	310.98	(39.48)	622.00
5468 - Electric - G & A	-	4,166.67	4,166.67	6,231.05	25,000.02	18,768.97	50,000.00
5470 - ACC Expense	-	225.00	225.00	63.64	1,350.00	1,286.36	2,700.00
5471 - Water/Sewer	-	1,596.00	1,596.00	10,583.84	9,576.00	(1,007.84)	19,150.00
5472 - Management Fee	4,884.00	5,166.67	282.67	29,304.00	31,000.02	1,696.02	62,000.00
5473 - IT Support	-	41.67	41.67	50.00	250.02	200.02	500.00
5476 - Misc. Operating Expense	-	208.33	208.33	98.58	1,249.98	1,151.40	2,500.00
5477 - Vehicles - G & A	-	59.25	59.25	156.53	355.50	198.97	711.00
5478 - Insurance - Property/Liability	-	1,000.00	1,000.00	11,035.00	6,000.00	(5,035.00)	12,000.00
5479 - Insurance - Worker Compensation	-	1,333.33	1,333.33	2,306.25	7,999.98	5,693.73	16,000.00
5480 - Insurance - Auto	-	250.00	250.00	6,925.75	1,500.00	(5,425.75)	3,000.00
5481 - Insurance - D & O	-	1,015.42	1,015.42	-	6,092.52	6,092.52	12,185.00
5482 - Accounting/Audit Fee	175.00	833.33	658.33	3,205.00	4,999.98	1,794.98	10,000.00
5485 - Mileage - G & A	-	71.42	71.42	-	428.52	428.52	857.00
5486 - Income Tax Expense - State	559.20	-	(559.20)	870.20	-	(870.20)	-
5487 - Income Tax Expense - Federal	-	-	-	1,868.00	-	(1,868.00)	-

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	Current Period			Year To Date			Annual Budget
	Actual	Budget	Variance	Actual	Budget	Variance	
Operating Expense							
Total General and Administrative	39,861.06	43,532.45	3,671.39	320,878.37	261,194.70	(59,683.67)	522,379.00
Comfort Stations/HK							
5489 - Payroll - Comfort Station	1,388.30	959.42	(428.88)	6,482.20	5,756.52	(725.68)	11,513.00
5490 - Equipment Maintenance - Comfort Station	313.56	-	(313.56)	509.02	-	(509.02)	-
5491 - Building Exterior - Comfort Station	-	167.00	167.00	-	1,002.00	1,002.00	2,000.00
5492 - Building Interior - Comfort Station	-	166.67	166.67	61.75	1,000.02	938.27	2,000.00
5493 - Cleaning Supplies - Comfort Station	-	-	-	340.74	-	(340.74)	-
5494 - Equipment Purchases - Comfort Station	-	-	-	40.20	-	(40.20)	-
5495 - Landscaping - Comfort Station	-	3.42	3.42	-	20.52	20.52	41.00
5498 - Electric - Comfort Station	5,443.50	993.50	(4,450.00)	8,744.59	5,961.00	(2,783.59)	11,922.00
Total Comfort Stations/HK	7,145.36	2,290.01	(4,855.35)	16,178.50	13,740.06	(2,438.44)	27,476.00
Repairs & Maintenance Expenses							
5514 - Employer 401K Contribution - Maintenance	-	162.08	162.08	-	972.48	972.48	1,945.00
5515 - Uniforms - Maintenance	-	28.50	28.50	-	171.00	171.00	342.00
5516 - Payroll - Maintenance	6,439.56	5,991.42	(448.14)	35,848.72	35,948.52	99.80	71,897.00
5517 - Equipment Maintenance - Maintenance	1,292.78	265.25	(1,027.53)	3,749.25	1,591.50	(2,157.75)	3,183.00
5518 - Communications - Maintenance	52.36	42.08	(10.28)	457.77	252.48	(205.29)	505.00
5519 - Building Exterior - Maintenance	-	28.00	28.00	101.04	168.00	66.96	336.00
5521 - Building Interior - Maintenance	-	37.67	37.67	19.98	226.02	206.04	452.00
5523 - Equipment Purchases - Maintenance	-	4.17	4.17	59.28	25.02	(34.26)	50.00
5526 - Landscaping - Maintenance	-	1,800.00	1,800.00	(2,736.41)	10,800.00	13,536.41	21,600.00
5530 - Tractor Fuel	587.30	-	(587.30)	2,671.76	-	(2,671.76)	-
5531 - Electric - Maintenance	-	152.00	152.00	800.52	912.00	111.48	1,824.00
5533 - Misc Operating Expenses - Maintenance	-	18.50	18.50	-	111.00	111.00	222.00
5534 - Vehicles - Maintenance	155.80	540.75	384.95	1,195.39	3,244.50	2,049.11	6,489.00
Total Repairs & Maintenance Expenses	8,527.80	9,070.42	542.62	42,167.30	54,422.52	12,255.22	108,845.00
Security							
5540 - Payroll - Security	4,473.81	8,625.00	4,151.19	43,840.16	51,750.00	7,909.84	103,500.00
5541 - Employer 401K Contribution - Security	-	104.33	104.33	-	625.98	625.98	1,252.00
5542 - Uniforms - Security	371.00	50.92	(320.08)	455.80	305.52	(150.28)	611.00
5543 - Education, Seminars - Security	-	41.58	41.58	218.12	249.48	31.36	499.00

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Operating Expense							
5549 - Education-Seminars-Training	-	-	-	105.40	-	(105.40)	-
5554 - Equipment Maintenance - Security	-	8.00	8.00	-	48.00	48.00	100.00
5555 - Maintenance - Security	-	-	-	15.00	-	(15.00)	-
5556 - Communications - Security	94.44	165.83	71.39	646.76	994.98	348.22	1,990.00
5557 - Building Exterior - Security	-	83.33	83.33	-	499.98	499.98	1,000.00
5558 - Equipment Purchases - Security	-	47.58	47.58	-	285.48	285.48	571.00
5561 - License Fees - Security	-	80.00	80.00	570.00	480.00	(90.00)	960.00
5562 - Electricity - Security	-	263.50	263.50	742.54	1,581.00	838.46	3,162.00
5563 - Misc. Operating Expense - Security	-	27.75	27.75	-	166.50	166.50	333.00
5564 - Vehicles - Security	409.19	835.00	425.81	4,339.12	5,010.00	670.88	10,020.00
Total Security	5,348.44	10,332.82	4,984.38	50,932.90	61,996.92	11,064.02	123,998.00
Swimming Pool							
5565 - Payroll-Swimming Pool	1,655.46	1,500.00	(155.46)	14,737.33	9,000.00	(5,737.33)	18,000.00
5566 - Uniforms - Swimming Pool	-	12.50	12.50	-	75.00	75.00	150.00
5572 - Pool Supplies - Swimming Pool	162.70	529.50	366.80	1,986.98	3,177.00	1,190.02	6,354.00
5574 - Rental-Equipment-Swimming Pool	-	63.00	63.00	-	378.00	378.00	750.00
5576 - Equipment Maintenance - Swimming Pool	-	15.50	15.50	481.35	93.00	(388.35)	186.00
5577 - Building Exterior - Swimming Pool	-	17.00	17.00	-	102.00	102.00	200.00
5578 - Equipment Purchases - Swimming Pool	-	416.67	416.67	-	2,500.02	2,500.02	5,000.00
5579 - Education-Seminars-Training Pool	-	-	-	685.00	-	(685.00)	-
Total Swimming Pool	1,818.16	2,554.17	736.01	17,890.66	15,325.02	(2,565.64)	30,640.00
Reserve Contributions							
8005 - Reserve Contributions - Capital Project	392.10	4,500.00	4,107.90	32,914.49	27,000.00	(5,914.49)	54,000.00
8006 - Reserve Contributions - Roads	718.85	8,250.00	7,531.15	60,343.26	49,500.00	(10,843.26)	99,000.00
8008 - Reserve Contributions - Pool	196.05	2,250.00	2,053.95	16,457.26	13,500.00	(2,957.26)	27,000.00
Total Reserve Contributions	1,307.00	15,000.00	13,693.00	109,715.01	90,000.00	(19,715.01)	180,000.00
Reserve Expenses							
9280 - Reserve Exp - Capital	-	-	-	7,589.87	-	(7,589.87)	-
9285 - Reserve Exp - Roads	28,600.00	-	(28,600.00)	51,535.00	-	(51,535.00)	-
Total Reserve Expenses	28,600.00	-	(28,600.00)	59,124.87	-	(59,124.87)	-
Total Expense	103,075.01	96,100.55	(6,974.46)	696,895.12	576,603.30	(120,291.82)	1,153,186.00

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Operating Net Total	(87,189.84)	(86,421.13)	(768.71)	1,210,238.46	602,008.22	608,230.24	83,502.00
Net Total	(87,189.84)	(86,421.13)	(768.71)	1,210,238.46	602,008.22	608,230.24	83,502.00